## **Monthly Statistics - Single Family - March 2013**

Sales Volume								
No.	Area	Mar 2012	Mar 2013	Feb 2013	2013 To Date	2012 To Date	SP/LP	SP/OLP
1	Beverly Hills	\$94,994,859	\$63,579,430	\$19,872,000	\$126,971,430	\$130,781,859	100.64%	102.02%
2	Beverly Hills Post Offic	\$23,931,500	\$36,202,719	\$23,705,000	\$76,619,929	\$83,631,755	99.31%	96.53%
3	Sunset Strip - Hollywood	\$43,742,160	\$80,965,619	\$49,738,000	\$168,752,924	\$100,558,310	96.06%	94.24%
4	Bel Air - Holmby Hills	\$57,867,680	\$18,586,026	\$40,645,000	\$98,311,026	\$91,457,680	99.52%	97.49%
5	Westwood - Century City	\$23,076,500	\$13,514,250	\$7,371,888	\$27,930,138	\$55,128,575	103.30%	103.30%
6	Brentwood	\$46,602,013	\$38,413,500	\$50,572,750	\$113,902,250	\$98,692,513	100.01%	97.47%
7	West L.A.	\$2,552,500	\$10,692,880	\$1,840,000	\$19,225,380	\$8,044,500	99.67%	105.55%
8	<u>Cheviot Hills - Rancho P</u>	\$12,585,000	\$9,495,903	\$2,290,000	\$16,121,903	\$19,300,000	105.07%	105.07%
9	Beverlywood Vicinity	\$10,542,225	\$10,186,500	\$7,832,000	\$25,331,500	\$29,527,790	98.19%	98.34%
10	West Hollywood Vicinity	\$7,759,500	\$24,404,000	\$10,944,000	\$36,713,000	\$19,077,500	98.77%	97.41%
11	<u>Venice</u>	\$9,747,666	\$19,037,000	\$12,294,700	\$50,480,200	\$26,310,425	101.22%	99.19%
12	Marina Del Rey	\$0	\$6,700,000	\$5,300,000	\$16,541,000	\$8,320,000	98.01%	98.01%
13	Palms - Mar Vista	\$15,816,500	\$21,212,527	\$11,742,030	\$51,076,457	\$39,880,100	104.78%	105.44%
14	Santa Monica	\$44,944,630	\$28,542,250	\$24,467,000	\$83,159,900	\$100,810,805	94.41%	94.41%
15	Pacific Palisades	\$48,574,877	\$72,517,545	\$43,451,520	\$141,243,895	\$107,327,582	102.36%	98.20%
16	Mid Los Angeles	\$4,288,000	\$9,266,000	\$6,183,750	\$20,173,750	\$10,755,350	98.79%	97.41%
17	Mid-Wilshire	\$400,000	\$1,820,000	\$470,000	\$3,176,000	\$860,000	104.60%	104.60%
18	Hancock Park-Wilshire	\$19,951,250	\$20,362,500	\$9,926,500	\$37,926,000	\$62,346,589	99.64%	97.36%
19	Beverly Center-Miracle M	\$11,269,210	\$13,492,055	\$6,843,000	\$33,110,055	\$28,342,449	103.81%	71.42%
20	<u>Hollywood</u>	\$2,102,000	\$1,850,000	\$3,885,000	\$6,789,995	\$5,055,500	101.54%	99.84%
21	Silver Lake - Echo Park	\$16,339,500	\$15,855,250	\$12,044,250	\$37,979,700	\$33,972,500	103.66%	101.47%

22	<u>Los Feliz</u>	\$28,251,130	\$29,592,000	\$12,084,000	\$56,208,700	\$53,206,980	100.36%	100.06%
23	Metropolitan	\$0	\$0	\$842,000	\$1,052,000	\$326,500	N/A	N/A
24	Northern	\$0	\$0	\$0	\$0	\$0	N/A	N/A
25	Sunland Tujunga	\$996,700	\$529,000	\$1,898,000	\$2,427,000	\$2,830,300	100.00%	100.00%
27	<u>Topanga</u>	\$4,895,000	\$4,343,000	\$5,832,500	\$13,189,500	\$9,305,715	94.15%	92.66%

## Monthly Statistics - Single Family - March 2013

Sales Volume								
No.	Area	Mar 2012	Mar 2013	Feb 2013	2013 To Date	2012 To Date	SP/LP	SP/OLP
28	<u>Culver City</u>	\$4,864,500	\$7,998,126	\$11,340,500	\$25,961,126	\$16,412,400	101.08%	100.45%
29	Westchester	\$14,044,525	\$17,018,500	\$7,155,400	\$31,615,740	\$28,197,472	100.18%	98.47%
30	Hollywood Hills East	\$19,964,000	\$10,569,888	\$15,811,500	\$31,223,388	\$35,222,900	99.08%	99.88%
31	<u>Playa Del Rey</u>	\$4,453,000	\$1,500,000	\$2,731,000	\$8,261,000	\$8,462,500	101.18%	101.18%
32	Malibu Beach	\$25,040,000	\$12,479,950	\$24,000,000	\$42,829,950	\$38,130,000	77.30%	77.30%
33	<u>Malibu</u>	\$27,315,000	\$33,405,033	\$22,582,888	\$71,757,421	\$59,175,000	93.77%	85.73%
34	Los Angeles Southwest	\$6,576,900	\$7,348,926	\$5,898,853	\$20,912,129	\$18,156,460	99.98%	98.70%
35	Inglewood	\$0	\$0	\$0	\$0	\$0	N/A	N/A
36	Metropolitan Southwest	\$4,334,944	\$2,257,700	\$2,320,000	\$7,615,450	\$9,188,444	99.64%	100.08%
37	Metropolitan South	\$3,151,815	\$2,397,599	\$1,471,500	\$5,855,454	\$11,305,015	100.01%	95.77%
38	Conejo Valley	\$0	\$0	\$0	\$0	\$0	N/A	N/A
39	Playa Vista	\$0	\$0	\$0	\$0	\$925,000	N/A	N/A
41	Park Hills Heights	\$7,722,315	\$9,568,900	\$6,244,800	\$21,990,013	\$21,016,515	97.84%	96.45%
42	<u>Downtown L.A.</u>	\$682,000	\$1,031,299	\$821,555	\$2,490,653	\$3,123,400	101.75%	90.77%
43	Oak Park	\$0	\$0	\$0	\$0	\$0	N/A	N/A

44	Westlake Village	\$0	\$0	\$0	\$0	\$0	N/A	N/A
45	Lake Sherwood	\$0	\$0	\$0	\$0	\$0	N/A	N/A
46	Thousand Oaks	\$0	\$0	\$0	\$0	\$0	N/A	N/A
47	Camarillo	\$332,000	\$0	\$565,000	\$565,000	\$332,000	N/A	N/A
48	Moorpark	\$0	\$0	\$0	\$0	\$0	N/A	N/A
49	Simi Valley	\$0	\$0	\$0	\$0	\$0	N/A	N/A
50	Bell Canyon	\$0	\$722,000	\$0	\$722,000	\$0	99.59%	84.94%
51	West Hills	\$0	\$1,007,000	\$1,485,000	\$3,454,640	\$2,123,000	103.92%	101.72%
52	Warner Center	\$0	\$0	\$0	\$0	\$0	N/A	N/A
53	Woodland Hills	\$4,249,830	\$6,292,000	\$5,058,250	\$15,135,250	\$6,089,830	94.40%	93.95%
54	<u>Winnetka</u>	\$0	\$1,670,000	\$1,346,800	\$3,611,800	\$240,000	102.85%	100.98%